Egyptian Media Coverage and Cultural Differences Impact In Perceiving the US Presidential Candidates 2016

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Abstract:

This paper aims to investigate the impact of the cultural differences of the same society in interacting and anticipating the development of foreign affairs that occupied major space of media attention globally and locally. US presidential elections that took place in Nov. 2016 was one of the salient foreign affairs that occupied the Egyptian media mainstream for several months specially the what so called 'Official Media" represented in this research with AlAhram newspaper. The research assumes significant variance in interacting with US presidential elections between two groups of Egyptians (280 participant) differ in their type of education and cultural backgrounds. The research illustrates the mainstream of the Egyptian media coverage of the elections during the time April- Dec 2016 in 322 articles (230 news-92 opinion) identifying 12 frames of news which are; patriotism, promises, determination, differentiation, situation adjustment, percussive, accusation, attacking, conspiracy, diplomacy, informative, and expectations. Six of these frames have significance relationship with some variables tested by Kruskal-Wallis (0.05).

The results showed no significant differences between the two groups in describing the presidential candidates with certain characteristics or anticipating the next president based on their knowledge about the American society. Some other significant results in both analytical and survey levels are supposed to be beneficial for further researches.

Keywords:

US Presidential Elections, Speech Codes Theory, Egyptian Media, Cultural studies.

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Introduction:

Cultural distinctiveness is one of the main factors that produces certain style of self/community structures and strategic actions. The main idea based on G. Philipsen's most interpretive theory; Speech Codes (1992). The theory introduces essentially six propositions to explain the conditions that are important to understand the mechanism of codes production through speeches within either the same culture or between two or more different cultures. (Philipsen, G. 2001, 2005, 2010)

Referring to the first proposition of the theory; "Wherever there is a distinctive culture, there is to be found a distinctive speech code", I suppose that there should be remarkable differentiations between the codes of speech perceived by Egyptians and make them portray both US presidential candidates 2016 with characteristics that are congruent with their cultural experience. The use of words in televised interviews and debates links candidates' personalities with certain characteristics. (Slatcher, R., Chung, K., Pennebaker, J. & Stone, L. 2007). Moreover, candidates' nonverbal vocalization is considered as a metric of commanding presence in the presidential campaign (Greogory JR, S., & Gallagher, T. 2002).

The paper concentrates on the descriptions that are given indirectly to both US presidential candidates Hillary Clinton and Donald J. Trump by one of the major national Egyptian newspapers (Al-Ahram) during their election campaigns and after Trump's winning in Nov 2016. The traditional media in Egypt continue to play a major role in amplifying political brand aspects of the presidential candidates along with social media intelligence (Oates, S., Moe, w. 2016).

The analysis combines the news and opinion content by identifying the news frames that represent each candidate along with extracting the central idea embedded in the opinion articles. On the other hand, the paper compares the characteristics inferred from media with each candidate's characteristics perceived directly by people who are more interested in following the electoral campaigns through various types of media platforms.

Literature Review:

There is a large volume of studies investigating the correlations between presidential candidates, personal characteristics and several dependent variables including their general image, voters' perceptions and the role of the media in constructing these perceptions, candidate appearance and the potential impact on the elections outcomes, the charisma and other personal qualities in its relation with the preferences of the well or less educated publics, and the perceived positive and negative points in the psychological profile.

"Homophile" is the only image facet that consistently predicted voter intentions, while some positive traits such as "intelligence" and "charming" seem to work against candidate. (Warner, B.R& Banward, M.C. 2016). In the relation between the presidential candidates' personalities and the media coverage, there is some evidence that journalists tend to write more stories about appealing personalities for at least sixty years in the US and more robust presidents got more general and personal media coverage. (Streitmatter, R. 1985) In contrast, news coverage of Los Angeles Times Poll increased the salience of the trait "stubborn" in assessing president George Bush in 2004. Similarly, the unrestrained discourse and lack of traditional presidential qualities in Trump case were reasons of his projection as unique persona for his supporters and make expectations of operating politics in an unusual way. (Dow, B. 2017)

In a comparison between the significance of the candidate's attributes in the presidential elections in the present and in the past, it seems that characteristics such as, competence, integrity, reliability, charisma, and personnel that were important in the era of Johnson, Nixon, and Regan, become less relevant to the outcome of presidential elections in recent years. (Wattenberg, M. 2016)

"The Clinton Factor" has been diagnosed in 2000 presidential elections as a determining factor of his personal image. The main predictors involved his job performance, images, political party identification, ideology, and electability. The findings indicated significant effects of "the Clinton factor" on the primary and general-election voters. In this elections, presidential candidates presented themselves in photographs to emphasize their appeal and reverse the

negative media portrayals. (Wattier, M. J. 2004, Verser, R. &Wicks, R. 2006).

From a sociological point of view, Obama rhetoric and actions manifests charisma comparing to Palin in 2008 elections from the lenses of Max Weber theory of social change. The charismatic leadership in this context translates the relationship between the leader, the followers, and the social circumstances that enable the leader to provide solutions for the problems facing the community. (Bowden, G. 2010) Moreover, the candidate's image composition seems to be influenced by dichotomy between candidate issue positions and candidate persona impressions. (Hacker, K. et al, 2000).

Privatization and personalization are main issues in the media debate about presidential candidates in Chile with an increasing tendency to allocate more space to privatization. Both concepts have been addressed to link the personalization concept with individual attributes of candidates which include, competence, integrity, confidence, charisma, and ideology, while the privatization concept refers to private life elements like family, heritage, biography, appearance, and business aspects. (Porath, W., et al. 2014)

In Mexico, the presidential candidate is mainly evaluated for his capability, competence, and leadership. This result derived from a candidate's brand image scale designed to examine whether political candidates are brands. The scale illustrates five factors determine the candidate branding encompasses empathy, openness, agreeableness, competence, and handsomeness. (Hacker, K. et al, 2000) On the other hand, "morality" in terms of decency, integrity, responsibility, and fairness are being concluded as the most common personality trait has been discussed with other three general dimensions of political candidate's characteristics such as sincerity, empathy, and drive. This finding derived from content analysis of the political leaders debates in different countries (Benoit, w. 2013).

The appearance of the candidate tends to influence the election outcomes when associating the party brand level. Some marketing values include party brand, image, advertising spending, have impacted the participants' evaluations that were more accurate when assessing races with successful Republican candidates than successful Democratic candidates. (Hoegg, J& Lewis, M.V. 2011)

Some cross-sectional studies investigate the reasons that make some candidates are perceived more favourable than others, they suggest that competence judgments are essential on actual vote outcomes. It argues that both familiarity and attractiveness breed positivity and the major effect of attractiveness is derived from several characteristics encompass ambitious, trustworthy, and self-disciplined. (Verhulst, B. et al 2010)

A study focused on the potential differences in perceiving presidential candidates between college educated people and less educated concluded that the later are not so poorly as one might have assumed, however, the better educated place more weight on the candidate's personal attributes as they feel this is a subject they can get more accurate information about the candidate. (Glass, D. P. 2001).

From a psychological perspective, a "Big Five" instrument that includes qualities of extroversion, amicability, conscientiousness, emotional stability, and openness, has been utilized to measure brand personality parameters of the 2009 presidential elections candidates in Romania. The findings demonstrate that the slight variation between candidates may entail a severe competition in certain issues, however, the huge distances may involve a secure position for the candidate. (Petre, D. et al 2010)

Through gender lenses, some studies suggest an impact of the candidate gender on the publics image preferences. The male politicians are believed to be more knowledgeable, trustworthy, and convincing whilst female politicians present the same speech verbatim. Moreover, the young males favour male over female politicians in term of communication skills. (Aalberg, T., &Jenssen, A.T. 2007). The US presidential elections in 2016 gave a clear evidence of scholars' misjudging the power of gender, however it could be evaluated as a referendum on publics tolerance with traditional politics. (Dow, B. 2017)

Furthermore, the female candidate in the Korean elections 2007 used gender stereotypes in the online communication to articulate

traits of compassion to female-identified issues, and link qualities of competence to traditionally male-identified issues. (Kim, K. 2012)

Methodology:

Two types of data collecting methods are used to investigate the research questions. The content analysis to analyze news and articles of Al-Ahram newspaper and survey to collect data from 280 Egyptians divided into two groups, 140 are mainly Arabic Educated in governmental universities and 140 are English Educated in private or foreign universities.

The objectives of this study are to answer the following questions:

- RQ1- What are the main characteristics introduced by Egyptian media about both US presidential candidates; Hillary Clinton and Donald J. Trump?
- RQ2- What are the major central ideas included in the opinion articles of the national newspapers?
- RQ3- What are the dominant scopes used to frame news reports of each presidential candidate in different stages of the election campaign?
- RQ4- What is the order of media exposure preference of Egyptians to follow the campaigns news?
- RQ5- Are there any significant relationships between demographic variables (age- gender-education) and the characteristics and descriptions given to the candidates?
- RQ6- Is there any significant difference between Egyptians with foreign education and others with Arabic education in considering one of the candidates more representative to the American values and more convincing to the American citizens than the other?
- RQ7- What are the potential characteristics given to each US presidential candidate referring to the education variations of the Egyptians?

Kruskal Wallis, T. Test and Chi-Square tests are used to investigate the significance of differences between groups ($a \le 0.05$).

Results:

The results are divided into three sections. First section is about the content analysis of Al- Ahram newspaper in portraying the main frames that introduce the US presidential elections 2016 in both news and opinion articles. Secondly, the field study survey of two different groups of Egyptians categorized in accordance with variations of education type and other variables including; gender, age, media consumption and general interests. Finally, a comparison between the two previous results is conducted to estimate the potential points of attitudes intersections with the research main topic may exist in national level represented by semi-official media and public level represented by the Egyptian people from different cultural/educational backgrounds.

The total articles published in Al-Ahram about US presidential elections are 322 from April to December 2016. However, we can observe a gradual upward trend starts in June (3.4%) and reaches its peak in November (38.8%), then suddenly dropped in December (0.9%) which seems normal regarding the development of the elections campaigns.

Most of the content is news (71.4%) and the rest is opinion articles (28.6%). In addition, majority of the content is about the male candidate (38.8%), however (31.4%) is about both candidates and only (29.8%) is about the female candidate.

Graph.1 (P.20)
-----Table.1 (P.20)

1- Al-Ahram introduced the elections campaign content whereby 12 frames to introduce certain candidate or to describe both. The most frequent frame is "Expectations" followed by "Attacking" and the least frequent frames are: "Informative" and "Patriotism". In table 2 we can observe some variations in the frames order between both candidates. The researcher investigates the significance of these frames with Kruskal Wallis test (0.05) and proves using some frames with candidates.

Table. 2 (P.20)

Table. 3 (P.21)

2- The major central ideas included in the articles are seven: 1) electing Clinton is against US interests. 2) electing Trump is against US interests. 3) Both of candidates are inappropriate for US interests. 4) World future is unclear if Trump become the president. 5) World future is worse if Clinton become the president. 6) Trump is better than Clinton for the US and the world. 7) Clinton is better than Trump for the US and the world.

Table. 4 (P.21)

We can conclude obviously that the thesis with bigger mean is more frequently embedded in the opinion articles which says that both candidates are not illegible for presidency. The differences between categories are proven whereby Chi-Square test. (0.05)

Table. 5 (P.21)

3- Some characteristics were included inside news frames and opinion articles describing each candidate with certain traits. The traits that describe Trump are: racist, cyclonic, insufficient, determined, trustful, corrupted, narcissist, filthy rich and ignorant. However, the traits that describe Clinton are: corrupted, efficient, liar, devilish, traitor, criminal and less harmful. All traits have significance tested whereby Chi-Square and Kruskal Wallis (0.05) with almost same values except: narcissist and filthy rich for Trump and liar, devilish and traitor for Clinton.

Table. 6 (P.22)

Table. 7 (P.22)

Table. 8 (P.23)

- 4- 94.6% of the sample is Egyptian nationality and 5.4% from other Arab nationalities living in Egypt and study in its universities. Females are 65% and males are 35%. The biggest age category (16-25) is mostly for undergraduate students in the national education funded by the Egyptian government (82.9%). Majority of the research segments are interested in following the American presidential elections and are intensive viewers of its events (57.9%) specially the presidential elections, specifically the third one (30.7%). However, most of them (61.8%) do not remember exactly which debate they've been watching.
- 5- It appears that there is a general order of consuming media as a medium to follow the proceedings of the presidential campaigns that typically match the normal habits of interacting with media that characterize this category of age. Facebook occupies the first and second ranks, however, YouTube shows up in the third position. Twitter, international newspapers, and broadcasting appear at the bottom of the list. Kruskal Wallis investigates the significance of differences between the two groups in using media to follow the presidential elections and proves it for Facebook, Twitter, international newspapers, Egyptian web sites and Egyptian TV channels.

Table. 9 (P.23)

6- Participants identify certain qualities for each candidate considered to describe them as probable presidents of the US. These

qualities are: confidence, readiness, visionary, honesty, logical, hopeful, unclear, persuasive, and inappropriate. Qualities that are selected to describe Clinton are: confidence (69.6%), readiness (37.5%) and visionary (34.4%). On the other hand, qualities that are generally employed to characterize Trump are: inappropriate (77.1%), confidence (35.7%) and unclear (35.4%). The least traits that show up to depict candidates are: "logical" (1.4%) for Trump and "inappropriate" (7.1%) for Clinton.

The statistical test investigates the significance of differences between groups in depicting each candidate with certain qualities and explores some traits that are significantly proved (0.05). "logical" and "persuasive" are more frequently used by the second group to describe Clinton, but "honesty" is identified by first group. However, "confidence", "persuasive", and "honesty" are obviously selected by first group to characterize Trump.

Table. 10 (P.24)

Table. 11 (P.24)

7- Although it appears that Clinton is the favorite candidate for undoubtedly majority of Egyptians as leader with convincing visionary (70.7%), no significance of differences is found between groups. Similar findings about their opinion of which candidate is considered more representing to the American universally known values. Clinton is more representative to these values (78.6%) than Trump (21.4%). Even though, no significance is emerged for differences between groups to support the impact of cultural variations in perceiving the US presidential candidates.

Table. 12 (P.25)

Moreover, we don't have evidence that variance between groups in anticipating the next president of the US has correlation with any demographic variables. Exceptionally, the gender has been significantly proven to expect that Clinton will be the next president (68.6%). It is obviously remarkable that almost half of males anticipate Trump to be the president, however only 21% of females sharing them the same expectation.

Table. 13 (P.25)

8- Many reasons have been suggested to justify the selection of certain candidate as a leader has full capacity to be the next president and to deliver convincing messages through his speeches to the public. These reasons include: the ability to propose creative solutions for the economic problems, demonstration of considerable respect to the basic values of the American society, communication in clear and simple language that influence a broader scale of the public. Speaking in an informative style concentrating on facts instead of controversial issues, looking believable and trustful and owning power enough to achieve the required change in the American citizens' lives in the right direction.

The most frequently reason has been selected to justify the convincing style of the candidate is his ability to communicate in a clear, simple, and direct language that can easily influence large scale of people (50%). However, the last reason is speaking in an informative style (21%). Despite of these clear findings, only "the ability to propose creative solutions for the economic problems" is the reason that showed significance as a choice for the first group.

Table. 14 (P.25)

9- Finally, the last finding is about the distracting aspects that Egyptians observe about both candidates and consider it was inconvenient for the next president of the US. These aspects include

the unaccepted "style of clothing", "hair dressing", "facial expressions", "tone of voice", "hand movements", "body gestures" and general spirit. Clinton and Trump found equal in only one aspect which is "style of clothing", while Trump exceeds Clinton dramatically in all other aspects specially "tone of voice", "hair dressing" and "facial expressions" that considered distracting aspects during watching the candidates as speakers in the presidential debates. Three of the distracting aspects have significance while comparing differences between groups. The three aspects are: "the style of clothing", "the tone of voice", and "the body gestures".

Table. 15 (P.25)

Discussion:

The first group considered to be mainly Arabic education; the dominant culture is Arabic Egyptian that is influenced by original aspects of this identity basically the religion, traditions, customs, habits, history, experience, expectations, interests, ambitions, stereotyping, images, and style of living. This group tends to speak in Arabic with its Egyptian slang often in both real and virtual levels. They always more involved in practicing the original cultural customs and traditions. They apparently interested in the national history and feel proud of it. On the contrary, they didn't study the world history and they don't care about foreign affairs even if it has major effect on their daily life.

The people of this group generally prefer to stay in Egypt forever and rarely change this attitude. Therefore, they tend to exert every possible effort to establish good conditions for living inside Egypt regardless any better opportunities that may exist outside it. Consequently, they tend to follow the national affairs that help them to stay aware of their environment and maintain local relationships that can strengthen their position inside the society.

The second group is mainly foreign education in either English, French, or German languages. Members of this group tend to speak in English specially in the virtual level of their life within social media networks. They seem to be more interested in foreign affairs as they have some knowledge about world history. Moreover, they obviously connected to the Western culture in many ways. Majority of students of this group dream or plan to travel abroad for work or for postgraduate studies. They prefer to join one of the multinational companies if they decided to stay in Egypt. They evaluate establishing bridges with friends from different cultures or countries and consider it beneficial for their future. Consequently, it is supposed to show greater interest of the US presidential elections 2016 than the first Arabic culture group.

Based on Philipsen's Speech codes premises, the researcher assumes that there are significant differences can be revealed between the two groups in imaging both male and female candidates with some characteristics. This assumption has been partially proven in describing the candidates with "honesty" and "persuasion" and particularly in characterizing Clinton as "logical" speaker and Trump as "confident" speaker.

The Egyptian newspaper focused on Trump more than Clinton characterizing him with both negative and positive traits such as: "trustful", "determined" and has ability to create solutions for the society economic problems. The negative traits that included in content about Clinton is remarkable. Al- Ahram characterized Clinton as "corrupted" and "criminal" person regarding the catastrophic consequences of US foreign policy in the Middle East during her secretary of states. Even though, the newspaper described Clinton as "efficient" and "less harmful" leader but in smaller number of articles.

Although Trump repeatedly declaration that Muslims immigration should be panned for national security purposes, a considerable percentage of Egyptian conservatives believe he is the best president for the US and world. This observation suggests a question about the potential relationship between conservativeness and unexpected preferences to illogical decisions in certain national or international affairs. (Popkova, A. 2017)

Conclusion:

1- There is some evidence that different cultures at the same society are connected to adopting certain opinions about foreign affairs news and portraying characteristics of public figures that contribute in constructing visions and expectations.

- 2- Although the frequency of publishing news and opinion articles in Al Ahram newspaper about Trump is bigger than Clinton, the negative characteristics that describe both candidates are equal and the dominant argument included in the opinion articles is that no one has preferential advantages to ensure his eligibility to becoming the next president of the US.
- 3- The news frames that are significantly used with candidates are: "Attacking" and "Differentiation" with Clinton, while "Expectation", "Accusation", "Promises", "Situation adjustment", "Percussive", "Conspiracy" and "Diplomacy" are the main news frames with Trump.
- 4- Despite the intensive focus of the official newspapers to analyze the US presidential elections and describing the characteristics of each candidate, it seems that it has very limited impact in formulating the public opinion views about foreign affairs. Facebook, YouTube, and TV satellite channels are playing the major role in this context.
- 5- Some characteristics related to candidates showed no significant relationship with different groups. As an illustrate, "narcissist" and "filthy rich" are the lowest frequencies described Trump. Even though, Trump's speeches were rated as more grandiose than those of his competitors (Ahmadian, S., Azarshahi, S. & Paulhus, D. 2017) but it seems like this grandiosity diminished remarkably in the last stages of the presidency race specially during the three final debates with Clinton.
- 6- Although twitter is increasingly used as a media platform for interactive communication between candidate and supporters in US presidential elections, especially in Trump's case, which supposed to enrich news headlines (Conway, B., & Kenski, K., & Wang, D. 2013), twitter is almost outside the media sources used by Egyptians to follow the foreign affairs issues.
- 7- "Populism" is one of the important news frames should be included to any further analysis of the presidential speeches for either democratic or republican candidates. (Bonikowski, B., & Gidron, N. 2016) as populism is mainly a fundamental tool of political opponents varies in accordance with candidate's relative positions in the political field.

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Appendices:

Table 1

		Frequency	%	Valid Percent	C.Percent
Valid	April	26	8.1	8.1	8.1
	May	17	5.3	5.3	13.4
	June	11	3.4	3.4	16.8
	July	16	5.0	5.0	21.7
	Aug	26	8.1	8.1	29.8
	Sept	38	11.8	11.8	41.6
	Oct	60	18.6	18.6	60.2
	Nov	125	38.8	38.8	99.1
	Dec	3	.9	.9	100.0
	Total	322	100.0	100.0	

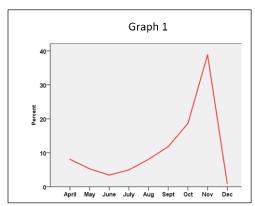


Table 2

	Iuo	10 2		
News Frames	Pres	Total		
News Frames	Trump	Hillary	Both	Total
Expectations	29	22	8	59
Attacking	15	25	14	54
Accusation	5	3	30	38
Promises	21	3	6	30
Diplomacy	19	4	3	26
Determination	11	9	3	23
Differentiation	2	6	13	21
Sit_ Adjustment	12	3	2	17
Percussive	12	2	2	16
Conspiracy	10	1	4	15
Informative	3	1	2	6
Patriotism	1	2	3	6

Table 3

	Hypothesis rest summary								
	Null Hypothesis	Test	Sig.	Decision					
1	The distribution of F.Patriotism is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.479	Retain the null hypothesis.					
2	The distribution of F.Promises is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.001	Reject the null hypothesis.					
3	The distribution of F.Determination is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.144	Retain the null hypothesis.					
4	The distribution of F.Differentiation is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.003	Reject the null hypothesis.					
5	The distribution of F.Sit_Adjustment is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.021	Reject the null hypothesis.					
6	The distribution of F.Percussive is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.010	Reject the null hypothesis.					
7	The distribution of F.Accusation is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.000	Reject the null hypothesis.					
8	The distribution of F.Attacking is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.014	Reject the null hypothesis.					
9	The distribution of F.Diplomacy is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.001	Reject the null hypothesis.					
10	The distribution of F.Conspiracy is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.048	Reject the null hypothesis.					
11	The distribution of F.Informative is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.757	Retain the null hypothesis.					
12	The distribution of F.Expectations is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.005	Reject the null hypothesis.					

Asymptotic significances are displayed. The significance level is .05.

Table 4

	Mean	Std. Deviation
Art_Thesis1	.03	.174
Art_Thesis2	.05	.218
Art_Thesis3	.10	.326
Art_Thesis4	.08	.273
Art_Thesis5	.04	.190
Art_Thesis6	.07	.263
Art_Thesis7	.08	.268

Table 5

	Art_Thesi s1	Art_Thesi s2	Art_Thesi s3	Art_Thesi s4	Art_Thesi s5	Art_Thesi s6	Art_Thesi s7
Chi- Squar e	283.242ª	261.180ª	485.149 ^b	226.398ª	275.789ª	232.178°	228.788°
df	1	1	1	1	1	1	1
Asym p. Sig.	.000	.000	.000	.000	.000	.000	.000

Table 6

Hypothesis Test Summary

	Hypothesis Test Summary							
	Null Hypothesis	Test	Sig.	Decision				
1	The distribution of T.T_Racist is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.000	Reject the null hypothesis.				
2	The distribution of T.T_Cyclonic is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.000	Reject the null hypothesis.				
3	The distribution of T.T_Insufficient is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.000	Reject the null hypothesis.				
4	The distribution of T.T_Determined is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.000	Reject the null hypothesis.				
5	The distribution of T.T_Narcissist is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.083	Retain the null hypothesis.				
6	The distribution of T.T_Corrupted is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.001	Reject the null hypothesis.				
7	The distribution of T.T_Trustful is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.000	Reject the null hypothesis.				
8	The distribution of T.T_Filthy_Rich is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.370	Retain the null hypothesis.				
9	The distribution of T.T_Ignorant is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.002	Reject the null hypothesis.				

Asymptotic significances are displayed. The significance level is .05.

Table 7

	(Candidat	te		GI.	
trait	T	С	В	total	Chi	
Racist	16	1	20	37	,000	
Cyclonic	31	9	44	84	,000	
Insufficient	34	18	52	104	,000	
Determined	57	10	30	97	,000	
Narcissist	3	0	5	8	,083	
Corrupted	33	25	63	121	.001	
Trustful	35	6	14	55	,000	
Filthy rich	4	1	1	6	,368	
Ignorant	15	2	18	35	,002	
Efficient	17	54	50	121	,000	
Liar	9	14	16	39	,095	
Devilish	5	3	5	13	,809	
Traitor	19	13	25	57	,077	
Criminal	12	24	16	52	,009	
Less harmful	18	8	30	56	,000	

Table 8

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of C.T_Corrupted is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.000	Reject the null hypothesis.
2	The distribution of C.T_Efficient is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.000	Reject the null hypothesis.
3	The distribution of C.T_Liar is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.096	Retain the null hypothesis.
4	The distribution of C.T_Devilish is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.809	Retain the null hypothesis.
5	The distribution of C.T_Traitor is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.078	Retain the null hypothesis.
6	The distribution of C.T_Criminal is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.009	Reject the null hypothesis.
7	The distribution of C. T_Less_Harmful is the same across categories of Candidate.	Independent- Samples Kruskal- Wallis Test	.000	Reject the null hypothesis.

Asymptotic significances are displayed. The significance level is .05.

Table 9

	Egy. News- papers	Inter.News - papers	Egy. Channel s	Egy. Sites	Inter. .Site s	You- Tube	Twitt er	Face - book	Broa d- cast	Friend s
Chi- Square df	.956 1	8.877 1	4.573 1	6.146 1	1.81 9 1	1.41 6 1	4.07 4 1	7.84 2 1	3.58 0 1	2.842
Asymp. Sig.	.328	.003	.032	.013	.177	.234	.044	.005	.058	.092

a. Kruskal Wallis Test

b. Grouping Variable: Groups

Table 10

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of T.T.Confidence is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.001	Reject the null hypothesis.
2	The distribution of T.T.Readiness is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.113	Retain the null hypothesis.
3	The distribution of T.T.Vision is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.683	Retain the null hypothesis.
4	The distribution of T.T.Honesty is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.031	Reject the null hypothesis.
5	The distribution of T.T.Logical is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.611	Retain the null hypothesis.
6	The distribution of T.T.Respective is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.618	Retain the null hypothesis.
7	The distribution of T.T.Hope is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.792	Retain the null hypothesis.
8	The distribution of T.T.Unclear is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.674	Retain the null hypothesis.
9	The distribution of T.T.Persuasive is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.034	Reject the null hypothesis.
10	The distribution of T.T.Inappropriate is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.051	Retain the null hypothesis.

Asymptotic significances are displayed. The significance level is .05.

Table 11

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of C.T.Confedince is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.165	Retain the null hypothesis.
2	The distribution of C.T.Readiness is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.430	Retain the null hypothesis.
3	The distribution of C.T.Vision is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.319	Retain the null hypothesis.
4	The distribution of C.T.Honesty is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.001	Reject the null hypothesis.
5	The distribution of C.T.Logical is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.000	Reject the null hypothesis.
6	The distribution of C.T.Respective is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.089	Retain the null hypothesis.
7	The distribution of C.T.Hope is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.295	Retain the null hypothesis.
8	The distribution of C.T.Unclear is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.669	Retain the null hypothesis.
9	The distribution of C.T.Persuasive is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.034	Reject the null hypothesis.
10	The distribution of C.T.Inappropriate is the same across categories of Groups.	Independent- Samples Kruskal- Wallis Test	.058	Retain the null hypothesis.

Asymptotic significances are displayed. The significance level is .05.

Table 12

More Convincing Candidate

more convincing cumulative							
	Frequ- ency	Valid Percent	Cumulativ-e Percent				
0	14	5.0	5.0				
Trump	68	24.3	29.3				
Clinton	198	70.7	100.0				
Total	280	100.0					

Table 13

Test Statistics^{a,b}

	Solutions	Evaluation	Communic-ation	Efficiency	Reliability	Informative	American Spirit	Strong Enough
Chi-Square	4.656	1.205	1.891	.666	.014	.607	.267	2.371
Asymp. Sig.	.031	.272	.169	.414	.906	.436	.606	.124

a. Kruskal Wallis Test b. Grouping Variable: Groups

Table 14

More Representative Candidate

	Frequ-ency	Valid Percent	Cumulativ- e Percent			
Trump	60	21.4	21.4			
Clinton	220	78.6	100.0			
Total	280	100.0				

Table 15

	Clothes	Hair Style	Voice	.F.expressions	Hand Move	Body Gestures	Spirit
Chi-Square	11.310	.173	6.870	1.551	2.060	6.844	.045
Asymp. Sig.	.001	.678	.009	.213	.151	.009	.831

a. Kruskal Wallis Test

b. Grouping Variable: Groups